



# Brand love is in bloom.

A new season welcomes fresh experiences, perspectives, and ideas, making it the perfect time to enhance your branded merchandise for the year. There is more to merch than a thoughtful thank-you – it's about creating elevated experiences for your audience that amplify your message and inspire love for your brand. From event gifting and team rewards to sustainable solutions and custom creations, explore product ideas that create authentic and lasting connection.

### Look for these icons throughout!



MADE IN CANADA



**ECO-FRIENDLY** 



BUDGET-FRIENDLY



GIVE BACK



DIVERSE



12
Rewards That
Connect

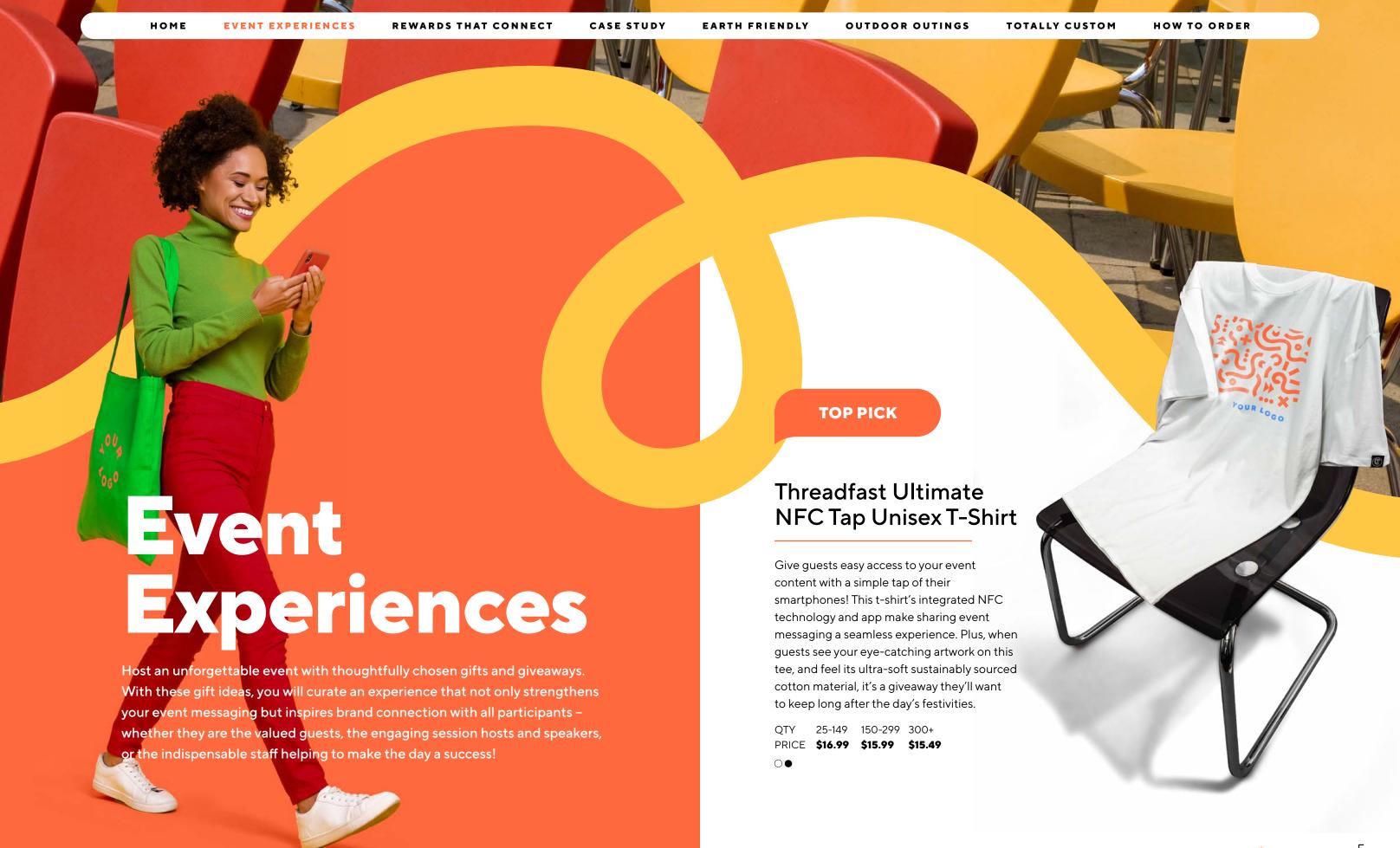
16
Case Study:
Audi



22
Outdoor
Outings

28
Totally
Custom







#### **Mobile Office Commuter** Sleeve, 15"

CASE STUDY

Simplify your commute with this mobile workstation's quick access compartments, padded laptop pocket, and multi-functional organizer.

QTY 15-99 50-99 225+ PRICE \$21.99 \$20.99 \$19.99

 $\bullet \bullet \bullet$ 



#### Lip Balm on Full Colour **Custom Card**

250-999 1000-1999 2000+ PRICE **\$2.29** \$2.19 \$2.09

YOUR LOGO You're the balm!

Dallas To-Go Cup, 23oz

10U0

50G0

15-99 100-199 200+ PRICE \$23.99 \$22.49 \$21.49

#### **Recycled Cotton Grocery Tote Bag**

QTY 150-299 300-649 650+ PRICE \$6.39 \$6.29 \$6.19



please connect with your Staples Promo rep.

Pricing is subject to change. For a quote and decoration info,



#### Sugar Free Peppermint Gum Pack

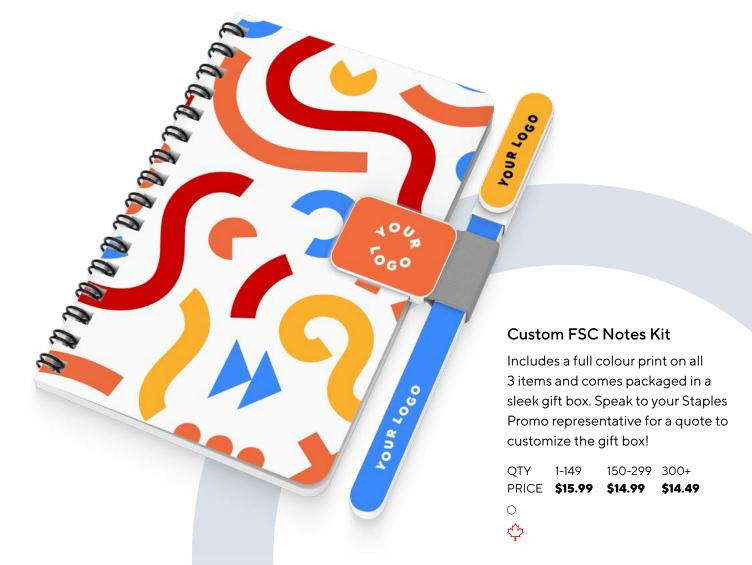
250-1499 1500-2999 3000+ QTY PRICE **\$1.59** \$1.49 \$1.39 0

OUTDOOR OUTINGS



**HOW TO ORDER** 

TOTALLY CUSTOM



 $\bullet \bullet \bigcirc$ 

YOUR LOGO

#### '47 Brand Clean Up Cap

Co-brand with the original dad cap that's widely praised as the best in the game.

100-199 200+ 12-99 PRICE \$24.99 \$23.49 \$22.99





#### Custom Eco Breakaway Lanyard

Crafted from 100% RPET, this lanyard promotes sustainability and offers a safety breakaway buckle option for added peace of mind.

100-999 1000-1999 2000+ PRICE **\$2.29** \$2.19 \$2.09

Staples. | Promotional Products



#### Ultimate Fleece Full-Zip **Unisex Hooded Sweatshirt**

25-74 75-149 150+ PRICE **\$39.99 \$37.49 \$35.99** 

please connect with your Staples Promo rep.

Pricing is subject to change. For a quote and decoration info,









3-11 12-24 25+

PRICE \$219.99 \$209.99 \$199.99

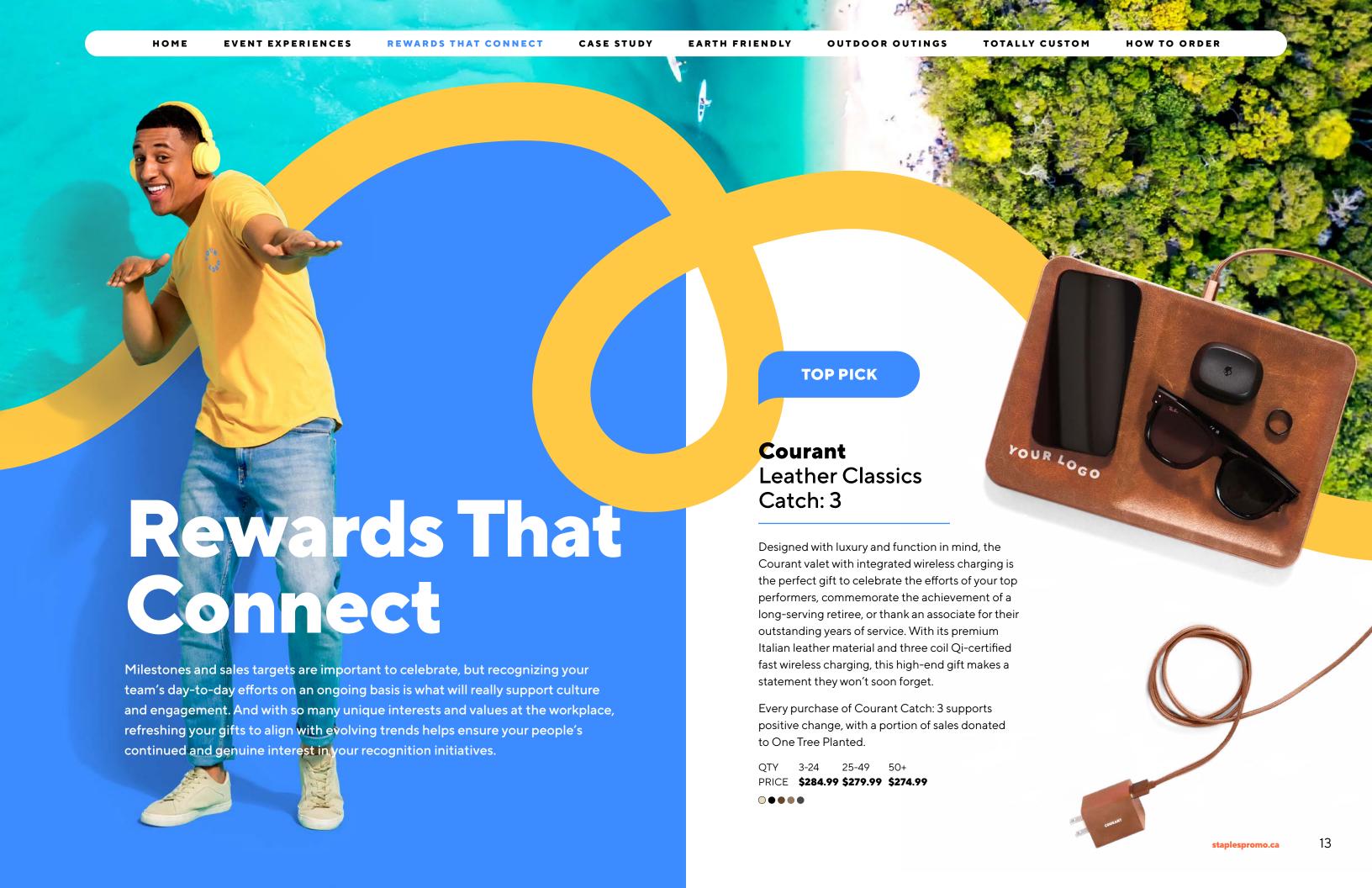
## Print Solutions that Elevate.

High impact custom print that creates brand connection.

- Signage
- Brochures
- Packaging
- Decals
- Greeting Cards

Connect with your Staples Promo representative to learn more.





#### iLive **Cooler Pro Wireless** Cooler Speaker

This 6-can mini fridge cools from -1 to -2°C and doubles as a Bluetooth® speaker to elevate their outdoor experience.

3-24 25-49 50+ PRICE \$139.99 \$129.99 \$125.99







#### CORKCICLE Stemless Wine Cup Gift Set

3-24 25-49 50+ PRICE \$109.99 \$104.99 \$99.99





#### Sonder Duffle, 38.4L

25-49 50-99 100+ PRICE \$59.99 \$58.99 \$57.99

Pricing is subject to change. For a quote and decoration info, please connect with your Staples Promo rep.



#### Skullcandy Smokin' True Wireless Earbuds

QTY 12-49 50-99 100+ PRICE \$56.99 \$53.99 \$50.99

B W



#### **Jetsetter 3-Piece Packing Cube Set**

QTY 15-99 100-249 250+ PRICE \$21.49 \$20.49 \$19.49



**CASE STUDY: AUDI** 

# Optimizing a Channel Incentive Program

#### THE BIG QUESTION

How do you motivate a group of sellers or dealers that are outside of your direct management?

Our channel incentives and supply chain strategies look to accomplish exactly that; motivate targeted sellers to hit your specific key performance indicators. In this case, how could we influence Audi Canada's dealers to limit selling generic off-the-shelf parts in favour of premium OEM parts?

When it comes to recognizing your top performers, Staples Promotional Products goes beyond providing branded recognition gifts – we're here to build complete experiences that engage your teams at every stage of their journey. Offering bespoke, easy-to-use solutions to track and deliver rewards, our incentives and recognition platforms enable workers to redeem points for gifts and experiences they find truly fulfilling.

#### THE ASK

16

Our client partners at Audi Canada came to us looking for a solution to help maximize their original equipment manufacturer (OEM) brake part dealership sales. To realize that goal, the proposed program needed to improve the user experience of the existing dealer incentive platform by simplifying the OEM work form submission process, streamline administrator approval of those submissions, and optimize point redemptions for members.



#### THE STRATEGY

With the proven success of our proprietary rewards platform, our team built a strategy for Audi Canada that would deploy a customized program focused on channel incentives, dealer engagement, and customer loyalty. This new solution would remove manual uploading of OEM work forms, support real time approval and upload of points by program administrators, provide easy user navigation, and enable automated communications to program members. Additionally, the strategy would include building a centralized rewards platform to support both submission and redemption, allowing Audi Canada dealers to easily submit forms verifying OEM parts purchased, edit their submissions as needed, and redeem points from the rewards catalogue, all in one easy-to-use application. The client approved the proposed strategy and our team proceeded to build an innovative program that prioritized user experience and member engagement.

#### "...sales of OEM parts have risen an average of 15% during brake incentive campaigns..."

#### THE RESULTS

Since the updated Audi Canada program launched there has been an impressive improvement in performance. By developing this targeted loyalty program sales of OEM parts have risen an average of 15%

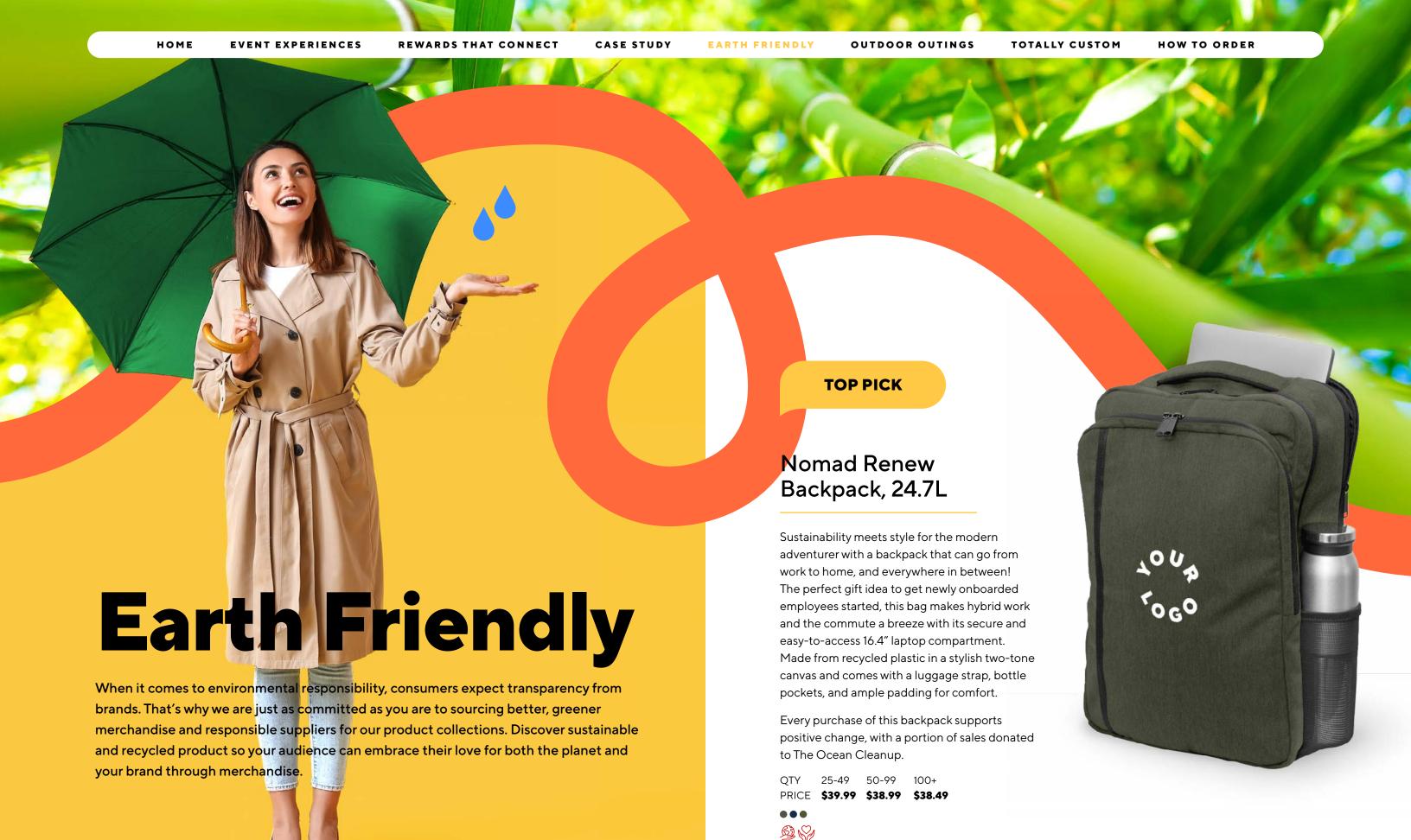
during brake incentive campaigns over the past 4 years. Audi Canada has also seen an increase from 67% to 82% of dealer members earning "points for parts sold", while program participation has grown dramatically, with 106% "points earned" growth since year one of the program. With regular reminders sent through their automated email management system, points redemption has reached an all-time high, with 99.7% of points redeemed. Finally, 1 out of 5 rewards redeemed are now OEM branded merchandise, showing members' authentic connection with the Audi Canada culture and brand.



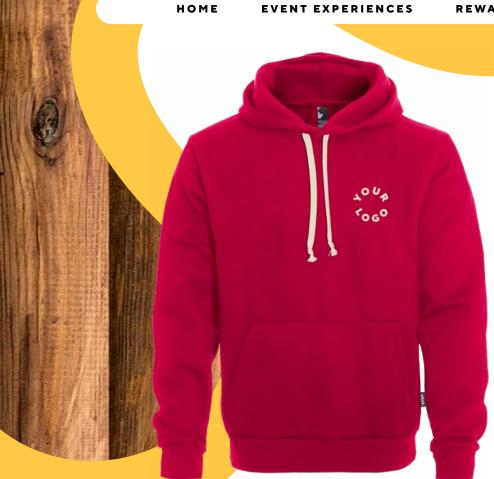
Interested in learning more about our Culture & Engagement solutions?

**Connect with your Staples Promo representative today!** 

staplespromo.ca



YOUR LOGO



#### **Recycled Fleece Unisex Hooded Sweatshirt**

Made in Canada, this eco-friendly sweatshirt is made from organic cotton and recycled polyester, perfect for staying cozy on cool summer nights.

24-49 50-99 100+ PRICE \$71.99 \$70.99 \$69.99

学显然









#### The Goods Recycled 36-Can Eco Bluetooth Tracker with Flip Top Cooler Cork Keychain

QTY 1-74 75-174 175+ PRICE \$26.89 \$24.99 \$23.99





SPRING + SUMMER 2024

#### Billy Eco Aluminum Bottle, 26oz

108-199 200-399 400+ PRICE \$10.99 \$10.89 \$10.79





#### Slowtide Camp Blanket 4-24 25-49 50+







100-199 200-299 300+ PRICE \$13.99 \$13.89 \$13.69

 $\bullet \bullet \bullet \bigcirc$ 



#### **Out of the Woods Iconic Shopper**

Sustainable, vegan, washable, and FSC-certified with a portion of sales donated to 1% For The Planet.

10-49 50-99 100+ PRICE \$48.99 \$45.99 \$43.99

S



PRICE \$109.99 \$100.99 \$97.99

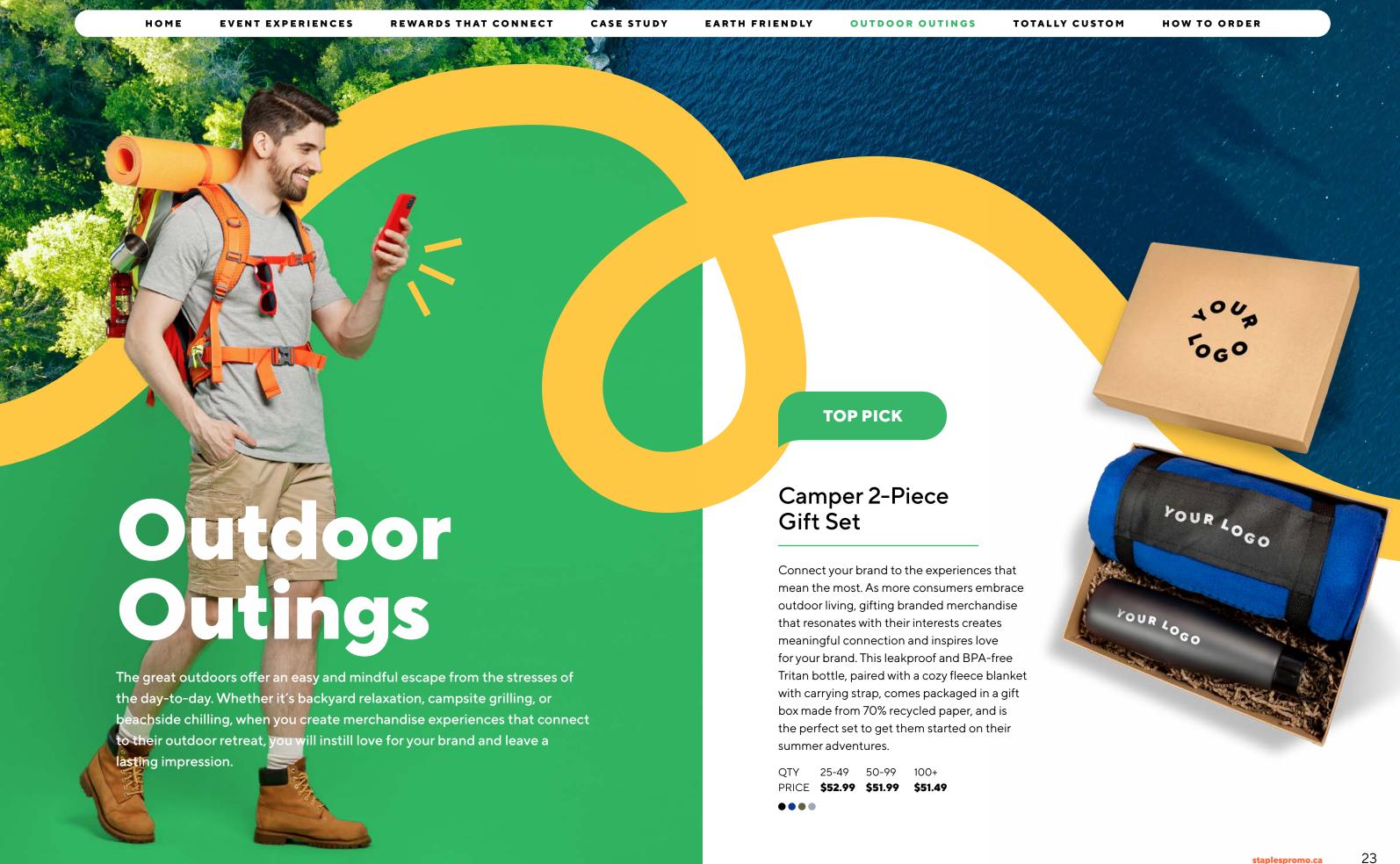
=



100p 1000

40-99 100-149 150+

PRICE \$37.49 \$36.99 \$36.49





#### **BioLite**

#### Alpenglow 250 Rechargeable Lantern

Climate Neutral Certified BioLite creates affordable, durable products that harness surrounding energy to cook, charge, and light daily life for off-grid households.

5-24 25-49 50+ PRICE \$112.99 \$104.99 \$100.99







#### Soundpro Waterproof Magnetic Speaker

Staples. | Promotional Products

4-24 25-49 50+ PRICE \$83.99 \$78.99 \$74.99

YOUR LOGO

#### Gourmet BBQ Kit with Tote

100-149 150-199 200+ PRICE \$88.99 \$83.99 \$79.99

 $\bullet \bullet$ 



#### A Asobu

Boulder Travel Bottle, 34oz

48-99 100-149 150+ PRICE \$31.99 \$31.49 \$30.99

 $\bullet \bullet \bigcirc$ 

#### Rite in the Rain All Weather Metal Clicker Pen

20-49 50-99 100+ PRICE \$43.99 \$41.99 \$39.99

W B

#### **C** Renew COB Mini Rechargeable Multi-Use Light

25-149 150-399 400+ PRICE \$11.49 \$10.99 \$10.49



#### Foldable Trunk Organizer

25-149 150-249 250+ PRICE \$21.49 \$20.49 \$19.49



#### Igloo Maddox XL 42-Can

**Antimicrobial Cooler** 

6-24 25-49 50+ PRICE \$88.99 \$83.99 \$79.99  $\bullet$ 



# Merch Kits. Mix it up.

Unbox a brand experience with custom merch favourites.

- Onboarding
- Recognition
- Gifting

The possibilities are endless.

Connect with your Staples Promo representative to learn more.



# Totally Custom

Looking to take your branded merchandise further? While we have access to many impactful in-stock and ready-to-purchase products, we can also help you design merchandise from scratch to create a completely custom and effortless extension of your brand. From Pantone colour matched artwork to bespoke product designs, the possibilities are endless!

#### **TOP PICK**

#### Custom Crossbody Belt Bag with Metal Zipper

This retail-inspired belt bag is the perfect combination of style and purpose. A great way to promote your new employee wellness program or as a giveaway at a community event, you can customize every detail of this bag, from the metal zipper in gold or silver to a choice 140 colours for the exterior and strap. Consider a trend-forward tone-on-tone application of your logo for a subtle design that leaves big impact.

QTY 250 PRICE **\$19.99** 





#### **Custom 100% Cotton** Beach Towel, 36" x 60"

Let your brand shine this summer on a custom soft cotton beach towel, customizable with full-colour print capability for full-scale impact.

This item is **completely customized** to your needs! Speak to your Staples Promo representative for a quote.



#### **Organic Cotton All-Over Print Bucket Hat**

250+ QTY PRICE \$13.99

S



#### **Custom Recycled Laptop** Sleeve, 15"

QTY 250+ PRICE **\$22.69** 



#### Custom Hard Cooler, 15L

This item is **completely customized** to your needs! Speak to your Staples Promo representative for a quote.



QTY 250+ PRICE **\$2.09** 



SPRING + SUMMER 2024



#### **Custom Lapel Pin**

Custom Bestie Bottle, 16oz

Asobu

Pricing is subject to change. For a quote and decoration info,

please connect with your Staples Promo rep.

QTY 1000+ PRICE \$35.49



#### **Custom Bamboo Jacquard Socks**

QTY 250+ PRICE \$10.49



#### **Custom Plush Toy**

This item is **completely customized** to your needs! Speak to your Staples Promo representative for a quote.



30

# Merch that inspires brand love.

#### **GET STARTED**

The branded merchandise featured in the Spring & Summer Idea Book is only a small selection of the products available for your seasonal merchandise needs! With more than 100,000 products at hand, we can help you find the perfect product solutions for your recipients.

To learn more about the products featured, or to explore more ideas, please reach out to your Staples Promo representative today!

Or contact us at

SPPCanada@Staples.com 1-800-450-6452

STAPLESPROMO.CA











© 2024 Staples, Inc.- Confidential and Proprietary. All Rights Reserved. This document contains proprietary work by Staples Promotional Products and is to be treated confidentially by all recipients. Any review, retransmission, dissemination, or use of or taking of any action upon this document by any third party, without the prior written permission of Staples Inc. is prohibited by law.

